

Message Text

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R 102121Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

AMCONSUL IBADAN

AMCONSUL KADUNA

UNCLAS STATE 135203

E.O. 11652: N/A

TAGS: BECP, NI

SUBJECT: FY 1975 CCP WAG THIRD QUARTER REPORT

REF: LAGOS 4441

1. WASHINGTON ACTION GROUP (WAG) MET 23 MAY ON BASIS
REFTEL. WAG COMMENDS POSTS FY 1975 PROGRESS AND INITIATIVES.
WAG LOOKS FORWARD RECEIPT COMBINED FOURTH QUARTER PROGRESS
AND YEAR-END FY 1975 CCP REVIEW REPORT NLT MID JULY.

2. REFTEL PARA 4A AND 8A, WAG COMPLIMENTS RR AND ROAD
SURVEYS RECEIVED APRIL AND JUNE, RESPECTIVELY.

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3. REFTEL PARA 5C WAG RECOGNIZES AND APPRECIATES CONSIDERABLE EFFORT BEHIND IMPROVED COMMERCIAL NEWSLETTER FORMAT AND CONTENT. WOULD APPRECIATE COPY OF DISTRIBUTION LIST. WAG SUGGESTS FSL'S BE INVOLVED IN OBJECTIVE EVALUATION OF NEWSLETTER BASED ON THEIR CONTACTS AS PART OF CONTINUING EFFORT TO UPGRADE THIS SERVICE AND FSL CONTRIBUTION.

4. REFTEL PARA 6A AND 6B, MARKET RESEARCH IN SUPPORT OF SEMI ARID LAND DEVELOPMENT AND COMMUNICATIONS TECHNICAL SALES SEMINARS EXPECTED TO BE COMPLETED BY PHIL MICHELINI CONCURRENTLY WITH HIS INPUT ON THE NIGERIA COMPREHENSIVE MARKET SUMMARY. LAGOS A-50 MARKET RESEARCH ON MOTOR VEHICLE MAINTENANCE MOST APPRECIATED. COPIES HAVE BEEN GIVEN TO WHITE, MACK, CRANE CARRIER AMONG OTHERS.

5. REFTEL PARA 7, MEPD MOST APPRECIATIVE EFFORTS DURING THIRD QUARTER IN SUPPORT OF J. SAND'S VISIT. COMMERCE MOST ANXIOUS TO KNOW CURRENT EXTENT OF U.S. CONSTRUCTION/CONSTRUCTOR PENETRATIONS INTO NIGERIA MARKET (REFERENCE LAGOS A-242).

6. REFTEL PARA 8, WAG ESPECIALLY APPLAUDS THIS TABULATION OF UNPLANNED WORKLOAD AS JUSTIFICATION FOR ADDITIONAL RESOURCES AND AS AN INDICATION OF FLEXIBILITY OF THE CCP IN ACCOMMODATING REALIGNMENT OF COMMERCIAL/ECONOMIC PRIORITIES WITHIN EXISTING RESOURCES. KISSINGER

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